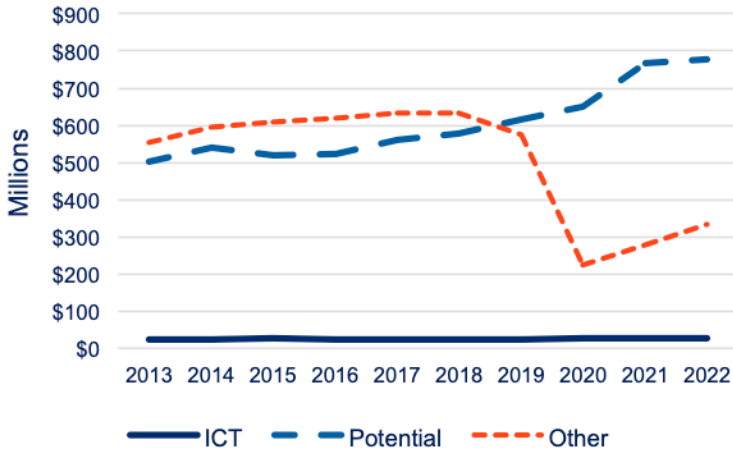




# California's 35th and Digital Trade

CA-35 Services Exports, 2013-2022



ICT services exports grew from \$24 million in 2013 to \$27 million in 2022 (10%), supporting 55 direct and 47 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$501 million to \$777 million (55%), supporting 2,642 direct and 1,806 indirect jobs in 2022.

Exports of other services grew from \$555 million in 2013 to \$575 million in 2019 (4%), before falling sharply due to Covid-19. They have not yet fully recovered.

**California's 35th district's digitally tradeable services exports supported 2,698 direct and 1,853 indirect American jobs in 2022.**

Top Markets for Digitally Tradeable Services from CA-35, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$11	\$447	\$458
Asia & Pacific (ex. China)	\$6.4	\$133	\$140
North America	\$3.5	\$74	\$78
Central & South America	\$4.1	\$65	\$69
China	\$1.1	\$32	\$33
Middle East & Africa	\$0.6	\$25	\$26

Europe was California's 35th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

California's 35th district's exports of potentially ICT-enabled services to Switzerland grew from \$37 million in 2013 to \$101 million (+171%) in 2022.

The "Digital Dozen" accounted for \$266 million out of California's 35th district's \$804 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from CA-35, 2022 (\$M)

Type (ICT in bold)	Total
<b>Business Management and Consulting Services</b>	\$288
Royalties from Industrial Processes	\$173
Misc. Business, Professional, and Technical Services	\$71
Payments for Trademarks	\$49
Misc. Financial Services	\$30
Other	\$192

Computer software services are the top ICT services export, growing from \$3.5 million in 2013 to \$11 million in 2022 (211%).

Business management and consulting services are California's 35th district's top potentially ICT-enabled services export, growing from \$173 million in 2013 to \$288 million in 2022 (66%).