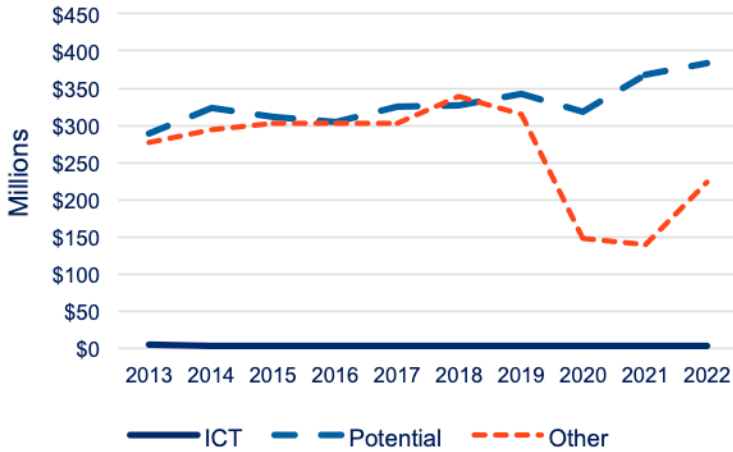




# Indiana's 3rd and Digital Trade

IN-3 Services Exports, 2013-2022



ICT services exports fell from \$4.3 million in 2013 to \$3.5 million in 2022 (-17%), but still supported 8 direct and 6 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$288 million to \$384 million (33%), supporting 1,171 direct and 770 indirect jobs in 2022.

Exports of other services grew from \$278 million in 2013 to \$314 million in 2019 (13%), before falling sharply due to Covid-19. They have not yet fully recovered.

**Indiana's 3rd district's digitally tradeable services exports supported 1,180 direct and 776 indirect American jobs in 2022.**

Top Markets for Digitally Tradeable Services from IN-3, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$1.2	\$199	\$201
Asia & Pacific (ex. China)	\$0.7	\$81	\$81
North America	\$0.6	\$38	\$39
Central & South America	\$0.8	\$35	\$36
China	\$0.1	\$19	\$19
Middle East & Africa	\$0.1	\$12	\$12

Europe was Indiana's 3rd district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Indiana's 3rd district's exports of potentially ICT-enabled services to Ireland grew from \$25 million in 2013 to \$50 million (+104%) in 2022.

The "Digital Dozen" accounted for \$149 million out of Indiana's 3rd district's \$388 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IN-3, 2022 (\$M)

Type (ICT in bold)	Total
Royalties from Industrial Processes	\$108
Insurance Services	\$81
Payments for Trademarks	\$39
Business Management and Consulting Services	\$38
Research and Development and Testing Services	\$32
Other	\$91

Computer software services are the top ICT services export, growing from \$1.3 million in 2013 to \$2.1 million in 2022 (60%).

Royalties from industrial processes are Indiana's 3rd district's top potentially ICT-enabled services export, but fell from \$116 million in 2013 to \$108 million in 2022 (-7%).