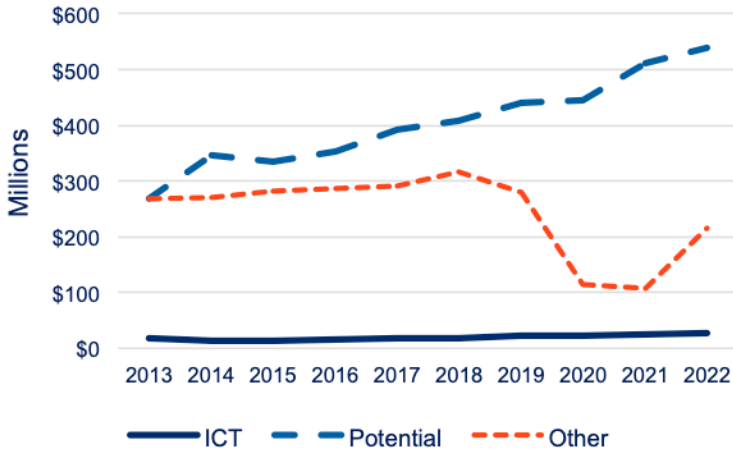




Indiana's 5th and Digital Trade

IN-5 Services Exports, 2013-2022



ICT services exports grew from \$17 million in 2013 to \$27 million in 2022 (56%), supporting 87 direct and 60 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$269 million to \$538 million (100%), supporting 1,851 direct and 1,119 indirect jobs in 2022.

Exports of other services grew from \$269 million in 2013 to \$279 million in 2019 (4%), before falling sharply due to Covid-19. They have not yet fully recovered.

Indiana's 5th district's digitally tradeable services exports supported 1,938 direct and 1,178 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IN-5, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$11	\$251	\$262
Asia & Pacific (ex. China)	\$7.1	\$121	\$128
Central & South America	\$2.5	\$64	\$66
North America	\$4.6	\$59	\$64
China	\$1.3	\$23	\$24
Middle East & Africa	\$0.6	\$20	\$21

Europe was Indiana's 5th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Indiana's 5th district's exports of potentially ICT-enabled services to United Kingdom grew from \$22 million in 2013 to \$63 million (+186%) in 2022.

The "Digital Dozen" accounted for \$245 million out of Indiana's 5th district's \$565 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IN-5, 2022 (\$M)

Type (ICT in bold)	Total
Insurance Services	\$169
Business Management and Consulting Services	\$82
Royalties from Industrial Processes	\$71
Misc. Business, Professional, and Technical Services	\$43
Payments for Trademarks	\$36
Other	\$164

Computer software services are the top ICT services export, growing from \$7.9 million in 2013 to \$25 million in 2022 (221%).

Insurance services are Indiana's 5th district's top potentially ICT-enabled services export, growing from \$78 million in 2013 to \$169 million in 2022 (118%).