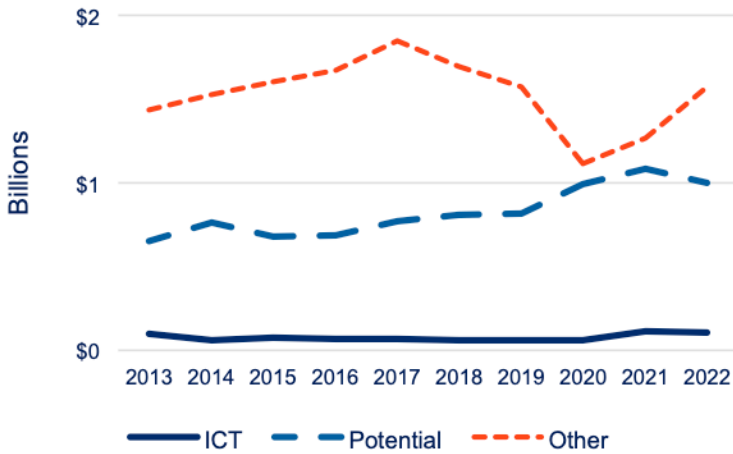




Maryland's 7th and Digital Trade

MD-7 Services Exports, 2013-2022



ICT services exports grew from \$98 million in 2013 to \$104 million in 2022 (6%), supporting 155 direct and 134 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$653 million to \$1.0 billion (54%), supporting 2,893 direct and 2,494 indirect jobs in 2022.

Exports of other services grew from \$1.4 billion in 2013 to \$1.6 billion in 2019 (10%), before falling sharply due to Covid-19. They have not yet fully recovered.

Maryland's 7th district's digitally tradeable services exports supported 3,047 direct and 2,628 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from MD-7, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$44	\$446	\$491
Central & South America	\$17	\$237	\$253
Asia & Pacific (ex. China)	\$27	\$170	\$197
North America	\$9.7	\$88	\$97
China	\$5.0	\$30	\$35
Middle East & Africa	\$1.8	\$33	\$35

Europe was Maryland's 7th district's top market for digitally tradeable services, followed by Central & South America.

Maryland's 7th district's exports of potentially ICT-enabled services to Singapore grew from \$13 million in 2013 to \$52 million (+315%) in 2022.

The "Digital Dozen" accounted for \$365 million out of Maryland's 7th district's \$1.1 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from MD-7, 2022 (\$M)

Type (ICT in bold)	Total
Financial Management and Advisory Services	\$304
Business Management and Consulting Services	\$190
Misc. Business, Professional, and Technical Services	\$94
Legal Services	\$88
Research and Development and Testing Services	\$68
Other	\$365

Royalties from computer software are the top ICT services export, growing from \$459,000 in 2013 to \$64 million in 2022 (13,790%).

Financial management and advisory services are Maryland's 7th district's top potentially ICT-enabled services export, growing from \$295 million in 2013 to \$304 million in 2022 (3%).