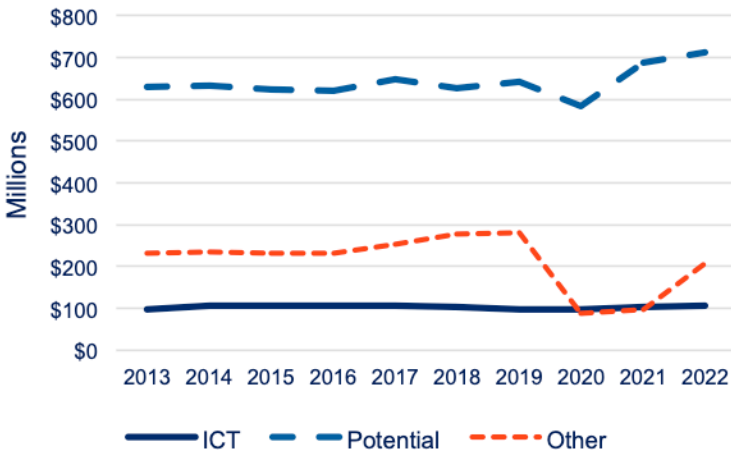




New Jersey's 9th and Digital Trade

NJ-9 Services Exports, 2013-2022



ICT services exports grew from \$98 million in 2013 to \$107 million in 2022 (9%), supporting 229 direct and 253 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$631 million to \$713 million (13%), supporting 2,081 direct and 1,618 indirect jobs in 2022.

Exports of other services grew from \$232 million in 2013 to \$280 million in 2019 (21%), before falling sharply due to Covid-19. They have not yet fully recovered.

New Jersey's 9th district's digitally tradeable services exports supported 2,310 direct and 1,871 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from NJ-9, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$48	\$384	\$432
Asia & Pacific (ex. China)	\$26	\$124	\$149
Central & South America	\$10	\$81	\$91
North America	\$15	\$74	\$90
China	\$4.3	\$28	\$32
Middle East & Africa	\$2.7	\$22	\$25

Europe was New Jersey's 9th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

New Jersey's 9th district's exports of potentially ICT-enabled services to Ireland grew from \$49 million in 2013 to \$102 million (+107%) in 2022.

The "Digital Dozen" accounted for \$295 million out of New Jersey's 9th district's \$820 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from NJ-9, 2022 (\$M)

Type (ICT in bold)	Total
Business Management and Consulting Services	\$180
Royalties from Industrial Processes	\$164
Financial Management and Advisory Services	\$48
Misc. Business, Professional, and Technical Services	\$44
Computer Software Services	\$42
Other	\$342

Computer software services are the top ICT services export, growing from \$22 million in 2013 to \$42 million in 2022 (97%).

Business management and consulting services are New Jersey's 9th district's top potentially ICT-enabled services export, growing from \$88 million in 2013 to \$180 million in 2022 (105%).