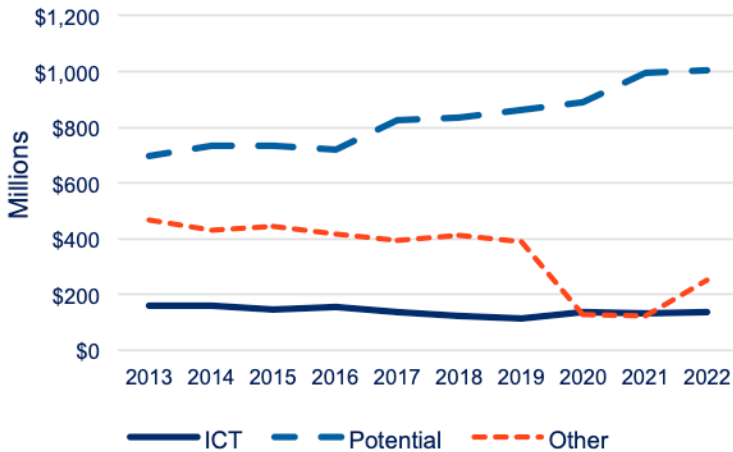




# Pennsylvania's 17th and Digital Trade

PA-17 Services Exports, 2013-2022



ICT services exports fell from \$160 million in 2013 to \$138 million in 2022 (-13%), but still supported 286 direct and 246 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$696 million to \$1.0 billion (44%), supporting 2,933 direct and 2,028 indirect jobs in 2022.

Exports of other services declined from \$466 million in 2013 to \$390 million in 2019 (-16%), and then fell sharply due to Covid-19. They have not yet fully recovered.

**Pennsylvania's 17th district's digitally tradeable services exports supported 3,219 direct and 2,274 indirect American jobs in 2022.**

Top Markets for Digitally Tradeable Services from PA-17, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$56	\$474	\$530
Asia & Pacific (ex. China)	\$32	\$199	\$231
Central & South America	\$22	\$142	\$164
North America	\$19	\$118	\$137
Middle East & Africa	\$3.4	\$39	\$42
China	\$5.6	\$32	\$37

Europe was Pennsylvania's 17th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Pennsylvania's 17th district's exports of potentially ICT-enabled services to Singapore grew from \$15 million in 2013 to \$56 million (+282%) in 2022.

The "Digital Dozen" accounted for \$467 million out of Pennsylvania's 17th district's \$1.1 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from PA-17, 2022 (\$M)

Type (ICT in bold)	Total
<b>Business Management and Consulting Services</b>	\$157
<b>Research and Development and Testing Services</b>	\$121
<b>Insurance Services</b>	\$120
<b>Financial Management and Advisory Services</b>	\$80
<b>Legal Services</b>	\$76
<b>Other</b>	\$588

Computer software services are the top ICT services export, growing from \$29 million in 2013 to \$56 million in 2022 (90%).

Business management and consulting services are Pennsylvania's 17th district's top potentially ICT-enabled services export, growing from \$70 million in 2013 to \$157 million in 2022 (124%).