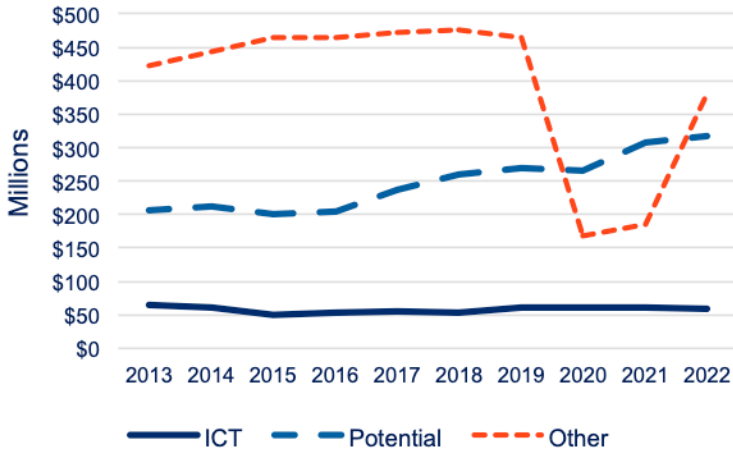




Virginia's 6th and Digital Trade

VA-6 Services Exports, 2013-2022



ICT services exports fell from \$64 million in 2013 to \$60 million in 2022 (-7%), but still supported 157 direct and 120 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$205 million to \$317 million (54%), supporting 870 direct and 669 indirect jobs in 2022.

Exports of other services grew from \$423 million in 2013 to \$465 million in 2019 (10%), before falling sharply due to Covid-19. They have not yet fully recovered.

Virginia's 6th district's digitally tradeable services exports supported 1,027 direct and 789 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from VA-6, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$25	\$146	\$170
Asia & Pacific (ex. China)	\$15	\$65	\$80
North America	\$8.8	\$42	\$51
Central & South America	\$6.7	\$35	\$41
China	\$2.7	\$15	\$17
Middle East & Africa	\$1.4	\$14	\$15

Europe was Virginia's 6th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Virginia's 6th district's exports of potentially ICT-enabled services to United Kingdom grew from \$19 million in 2013 to \$36 million (+88%) in 2022.

The "Digital Dozen" accounted for \$164 million out of Virginia's 6th district's \$376 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from VA-6, 2022 (\$M)

Type (ICT in bold)	Total
Payments for Trademarks	\$42
Computer Software Services	\$39
Misc. Financial Services	\$36
Misc. Business, Professional, and Technical Services	\$34
Implicit Financial Services	\$32
Other	\$193

Computer software services are the top ICT services export, growing from \$17 million in 2013 to \$39 million in 2022 (130%).

Payments for trademarks are Virginia's 6th district's top potentially ICT-enabled services export, growing from \$37 million in 2013 to \$42 million in 2022 (13%).