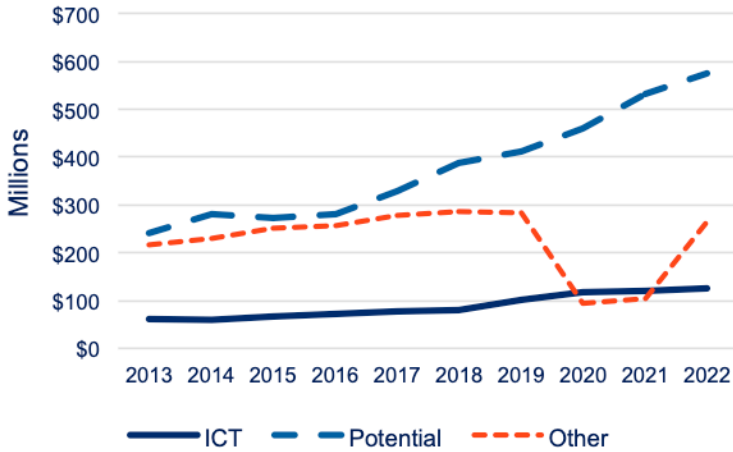




# Virginia's 7th and Digital Trade

VA-7 Services Exports, 2013-2022



ICT services exports grew from \$61 million in 2013 to \$125 million in 2022 (106%), supporting 391 direct and 284 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$241 million to \$575 million (138%), supporting 2,070 direct and 1,372 indirect jobs in 2022.

Exports of other services grew from \$218 million in 2013 to \$284 million in 2019 (30%), before falling sharply due to Covid-19. They have only just nearly recovered.

Virginia's 7th district's digitally tradeable services exports supported 2,460 direct and 1,656 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from VA-7, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$50	\$304	\$355
Asia & Pacific (ex. China)	\$32	\$102	\$134
North America	\$21	\$67	\$89
Central & South America	\$12	\$60	\$72
Middle East & Africa	\$3.2	\$24	\$28
China	\$5.7	\$17	\$22

Europe was Virginia's 7th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Virginia's 7th district's exports of potentially ICT-enabled services to Switzerland grew from \$15 million in 2013 to \$49 million (+231%) in 2022.

The "Digital Dozen" accounted for \$277 million out of Virginia's 7th district's \$700 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from VA-7, 2022 (\$M)

Type (ICT in bold)	Total
Business Management and Consulting Services	\$283
<b>Computer Software Services</b>	\$112
Credit-Related Services	\$39
Advertising	\$33
Architectural, Engineering, and Misc. Technical Services	\$31
Other	\$201

Computer software services are the top ICT services export, growing from \$40 million in 2013 to \$112 million in 2022 (182%).

Business management and consulting services are Virginia's 7th district's top potentially ICT-enabled services export, growing from \$80 million in 2013 to \$283 million in 2022 (253%).