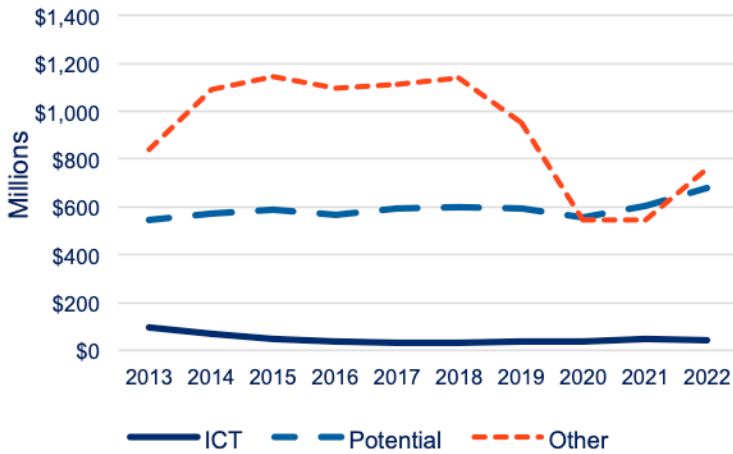




Washington's 2nd and Digital Trade

WA-2 Services Exports, 2013-2022



ICT services exports fell from \$93 million in 2013 to \$43 million in 2022 (-54%), but still supported 109 direct and 90 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$545 million to \$678 million (24%), supporting 1,783 direct and 1,203 indirect jobs in 2022.

Exports of other services grew from \$842 million in 2013 to \$950 million in 2019 (13%), before falling sharply due to Covid-19. They have not yet fully recovered.

Washington's 2nd district's digitally tradeable services exports supported 1,892 direct and 1,293 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from WA-2, 2022 (\$M)

| Country | ICT | Potential | Total |
|----------------------------|-------|-----------|-------|
| Europe | \$19 | \$385 | \$404 |
| Asia & Pacific (ex. China) | \$12 | \$165 | \$176 |
| North America | \$6.0 | \$47 | \$53 |
| Central & South America | \$3.6 | \$42 | \$45 |
| China | \$2.1 | \$19 | \$21 |
| Middle East & Africa | \$0.9 | \$20 | \$21 |

Europe was Washington's 2nd district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Washington's 2nd district's exports of potentially ICT-enabled services to Singapore grew from \$17 million in 2013 to \$82 million (+389%) in 2022.

The "Digital Dozen" accounted for \$264 million out of Washington's 2nd district's \$721 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from WA-2, 2022 (\$M)

| Type (ICT in bold) | Total |
|--|-------|
| Research and Development and Testing Services | \$338 |
| Royalties from Industrial Processes | \$69 |
| Payments for Trademarks | \$44 |
| Business Management and Consulting Services | \$38 |
| Architectural, Engineering, and Misc. Technical Services | \$30 |
| Other | \$202 |

Computer software services are the top ICT services export, growing from \$2.3 million in 2013 to \$26 million in 2022 (1,030%).

Research and development and testing services are Washington's 2nd district's top potentially ICT-enabled services export, growing from \$295 million in 2013 to \$338 million in 2022 (15%).